The Board would like to thank you for your commitment to the Golden Gate National Parks, whether you’re a friend, member, volunteer, or donor. And we’d like to thank Greg Moore for over 30 years of inspiring others to love these parklands.
“As a newer board member, I’m honored to help bridge the Conservancy to its next chapter. Making our parks even more welcoming, accessible, and relevant to young people of all backgrounds.” — Melanie Peña
BRIDGING: PARK HISTORY MEETS FUTURE

In our Golden Gate National Parks, bridges are focal points and starting points. They soar above us, forcing us to stop and look no matter how many times we’ve seen them before. Then they connect us to new adventures.

In 2018 and 2019, bridging took on special meaning as the Conservancy entered a new era of leadership. We’re thrilled to welcome President & CEO Chris Lehnertz, as Greg Moore becomes CEO Emeritus and transitions to a new role as Special Advisor.

This is a moment to celebrate our accomplishments and park transformations, many within sight of the Golden Gate Bridge. At the same time, we look to the future and all the possibilities Chris brings. With her commitment to inclusion, we enter a new phase of activating our parklands for people from every part of the Bay Area.

At both ends of the bridge our parks await, filled with promise for something fresh, something fun. We’re so happy you’re on this journey too.
Katherine Toy, Executive Vice President, Partnerships and Programs for the Conservancy, left, with Cathy Cha and Ira Hirschfield of the Evelyn and Walter Haas, Jr. Fund. “The naturalization ceremony and the StoryWalk leading almost to the front door of the Crissy Field Center highlight our commitment to youth, a key mission of the Conservancy’s ‘For All’ programs,” Toy said.

WHAT HAPPENS WHEN YOU MAKE SPACE ‘FOR ALL’?

Crissy Field represents everything our democracy can be when we make a commitment to openness, opportunity, and inclusion.”

-Cathy Cha, President, Evelyn and Walter Haas, Jr. Fund

Nearly 20 years ago, working with our partners, the community, and the Evelyn and Walter Haas, Jr. Fund, we helped transform Crissy Field from a concrete parking lot into a beloved San Francisco park. Today, Crissy Field is a stunning and truly democratic open space with more than 1 million visitors annually.

“In many ways, the reality of Crissy Field has surpassed our dreams,” said Ira Hirschfield, President Emeritus, Evelyn and Walter Haas, Jr. Fund. “We wanted Crissy Field to be a bridge that would connect people to their natural surroundings—and to each other.”

In 2018, Crissy Field hosted 32 young people for a moving naturalization ceremony. The park also hosted a StoryWalk featuring Dave Eggers’ immigration-themed "Her Right Foot" and the Monterey Bay Aquarium’s Big Blue Whale art project, focused on ocean pollution.

Those 2018 moments were made possible with the promise of change 20 years ago. And they’ll continue into the future at Crissy Field.

Read more and see video of the StoryWalk at parksconservancy.org/crissyforall

Katherine Toy, Executive Vice President, Partnerships and Programs for the Conservancy, left, with Cathy Cha and Ira Hirschfield of the Evelyn and Walter Haas, Jr. Fund. “The naturalization ceremony and the StoryWalk leading almost to the front door of the Crissy Field Center highlight our commitment to youth, a key mission of the Conservancy’s ‘For All’ programs,” Toy said.

Read more and see video of the StoryWalk at parksconservancy.org/crissyforall

80,000 Interactions with the blue whale art exhibit in five months at Crissy Field. They learned every 9 minutes, 80,000 pounds of plastic (the size of a blue whale) gets dumped in the ocean. More at parksconservancy.org/bluewhale
HOW MARQUIS BECAME A PARK CHAMPION

“You tap out to tap in. You see the ships in the background, and you hear the waves crash and then recede. Time, it freezes. Love and beauty, that’s what I feel.”

-Marquis Engle, Program Director, Up on Top

At the Up on Top after-school and summer program in San Francisco’s Tenderloin neighborhood, leaders talk about “planting a seed” of inspiration for their youth. For Marquis Engle, the seed planted with the Conservancy has blossomed into a full-blown love of the parks. Marquis, the Program Director at Up on Top, saw the ocean for the first time at a Muir Beach meeting of the Mo’MAGIC collective of nonprofits and youth-serving organizations. Since then, Conservancy shuttles have taken Up on Top youth to Muir Woods, the Golden Gate Bridge, and beyond.

The Conservancy and our partners continually create bridges for people to discover national parks. In the fall of 2018, we offered shuttles to Crissy Field Day, a celebration of the beloved park’s past and future. Our Roving Ranger information truck is cruising into its fifth year. And in conjunction with the San Francisco Public Library’s Summer Stride program, we offered nine free shuttle trips from libraries to parks in 2018.

Marquis needed only one connection to fall in love with parks. And the Conservancy is working to create thousands more every year.

Meet Marquis and see why community engagement is so important to Ranger Fatima in a video at parksconservancy.org/marquis

National Park Service Ranger Fatima Colindres leads a group from Clinica Esperanza at Crissy Field. Ranger Fatima has also worked closely with the Conservancy to help the homeless via Hamilton Families and immigrant groups from local public schools. “We bring the parks to the people when we can’t bring the people to the parks,” Ranger Fatima says.
Marin County Supervisor Katie Rice, left, with One Tam Conservation Management Specialist Rachel Kesel. “We’re able to pilot projects and work on them on a small scale, sometimes starting out with just one agency involved in order to test a protocol to see how logistically feasible it is to scale it up to the landscape-scale,” Kesel said.

Mt. Tamalpais peaks at 2,572 feet in elevation, but in 2018, thanks to the collaborative work of One Tam and its partners, this iconic mountain was elevated to new heights. Since its formation in 2014, One Tam (a partnership of the Parks Conservancy, the National Park Service, Marin County Parks, Marin Municipal Water District, and California State Parks) has set itself as a model for landscape-scale resource management and community science.

“Community science is looking at the intersection of the two main components of the One Tam initiative: Community engagement and education, as well as landscape-scale conservation science,” said Lisette Arellano, Community Science Program Manager at One Tam.

Together, the partner agencies have detected and controlled invasive weeds, mapped rare and sensitive plant communities, monitored indicator species and wildlife across terrains (including Marin’s previously unknown bat populations), tracked changes in rare plant populations using GIS technology, and researched protection of key species amid climate change.

Read more about One Tam’s landscape-scale efforts and watch our video at parksconservancy.org/communityscience

Local volunteers and students engaged in 2018 through workshops, lectures, and community science projects. Here, LINC students get a special up-close opportunity to be part of the One Tam Bat Inventory, a three-year study of Mt. Tam’s bat community.
**BRIDGING: COMMUNITY SUPPORT FOR YOUTH LEADERS**

**URBAN TRAILBLAZERS**

“It was a great pilot program for us to find. It’s what we were looking for. There’s the usual suspects and then there’s Urban Trailblazers.”

—Charlie Babcock

( pictured top left, next to Sam Tran)

In 2017, the Inner Sunset Community Advocates were a “young and inexperienced grant-making body” that had never made a multi-year grant.

But Charlie Babcock, treasurer of the group, and his wife Nancy, a school nurse in San Francisco, kept hearing “excited” updates about the Parks Conservancy’s Urban Trailblazers program from a middle schooler named Chastity.

“It gave her team-building experience, it gave her social experience,” Charlie said. “It got her outdoors and they were going to national parks and on camping trips.”

The Inner Sunset Community Advocates made their first big grant, $75,000 over three years, enabling Urban Trailblazers to move from summer-only to year-round at Dr. Martin Luther King Jr. Middle School in San Francisco’s Excelsior neighborhood.

That meant more youth seeing the Presidio for the first time or going on trips to Yosemite and beyond.

For a small community group looking to make a big impact, it was a perfect fit.

Sam Tran, the Middle School Programs Manager at the Crissy Field Center, said “it was like serendipity, it was meant to be.”

Mike Vasey helped save the land in 2000. Georgia Vasey works for the Conservancy stewarding that land nearly every day.

How does it feel having your daughter carry the legacy you built, one trail at a time?

“Well it kind of chokes me up to tell you the truth,” Mike says. “It really is a great honor.”

Mike, the former president of the Pacifica Land Trust, worked with the Trust for Public Land to win an auction to purchase Mori Point and eventually usher the land into the Golden Gate National Recreation Area.

Georgia leads a dedicated team of volunteers as the Conservancy’s San Mateo Community Programs Manager. She’s seen Mori reshaped as her team has helped build a pond for California red-legged frogs, a boardwalk for endangered San Francisco garter snakes to slither under, and actual trails to replace social trails trampled down by previous park users.

“It really has been a success for endangered species, it’s been a success for the community,” Georgia says. “Mori Point is one of those places that everybody just loves.”

**BRIDGING: FROM FATHER TO DAUGHTER**

**MORI POINT**

“We get thanked all the time when we’re out there working. Because everybody remembers, and they see what it’s like now.”

—Georgia Vasey

See a video including Mori Point’s wildflowers in bloom at parksconservancy.org/morsuccess
Established Crissy Field Center’s first youth advisory council to plant seeds for future youth leadership programs like Park Youth Collaboration, LINC, and I-YEL.

1999
Restored the Crissy Field tidal marsh and launched “Help Grow Crissy Field” public campaign, leading up to the Crissy Field grand opening with 75,000 people in 2001.

1994
Celebrated the Presidio’s transfer from military post to national park.

1987
Developed the Alcatraz Cellhouse Audio Tour, an award-winning model for immersive visitation experiences at national parks.

1982
Contributed $9,000 in annual support to the parks. To date, cumulative support has grown to $552 million.

1954
Began operating the Golden Gate Raptor Observatory. Volunteers have since banded more than 42,000 hawks and counted over 800,000.

1981
Golden Gate National Parks Conservancy established.

2014
Launched the One Tam initiative with four agency partners to energize community support for the future health of Mt. Tam.

2021
Delivered a memorable Golden Gate Bridge 75th Anniversary community festival.

2032
With the NPS and Presidio Trust, launched Trails Forever to build a world-class trail system in the parks.

2016
Celebrated 100 years of the National Park Service with Junior Ranger Jamboree and launch of multi-year partnership with the San Francisco Public Library.

2017
Opened 1,000 feet of new trail at Hawk Hill, including habitat restoration at key site for endangered Mission blue butterfly.

2003
Funded and built the Muir Woods Visitor Center.

2022
With NPS, kicked off the revitalization of Fort Baker, which reopened in 2008 with the gorgeous Cavallo Point lodge.

2018
With NPS and Presidio Trust, launched Crissy Field Nest and welcomed the community to Crissy Field Day to celebrate the history, plan for the future.

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Engaged neighbors and regular users of China Beach have been meeting with the Conservancy and the NPS about a plan to rehabilitate the retaining walls, water system, access road, and the historic bathhouse. With NPS leadership, federal matching grants have been secured. Kat Taylor and Marc and Lynne Benioff have made donations to spur others to give. Special thanks also to San Francisco Supervisor Catherine Stefani for helping secure city funds.

**ACCOMPLISHMENTS**

From the soaring raptors above Hawk Hill to the record numbers of people visiting our parks, it was a busy and fruitful year in the Golden Gate National Parks. Here are some of the highlights, achieved in concert with the National Park Service, Presidio Trust, and other key partners:

**PARK PROJECTS**

- Advanced the vision of a high-quality gateway to Alcatraz Island at Piers 31-33. The Alcatraz Embarkation Project moves forward after receiving unanimous approval from San Francisco’s mayor, supervisors, and Port Commission in 2018.
- Determined next steps, utilizing community input, for revitalizing China Beach. The project will restore a road and retaining walls, and rehabilitate the historic bathhouse for use by the public and NPS Ocean Rescue team.

**VISITOR SERVICES & INTERPRETATION**

- Reclaimed the top spot in NPS’s annual visitation rankings. In 2018, the Golden Gate National Parks were the highest visited of all 419 national park sites, with 17.6 million total visits!
- Launches a new design for our website parksconservancy.org, with a focus on getting people out to the parks. “Find Your Park” feature, trail data, and expanded event listings among the many new features.

**EDUCATION PROGRAMS**

- Expanded the popular Migratory Story school program, which brought 210 students to Hawk Hill to learn about raptors and human migration in 2018. The Crissy Field Center will offer a new summer camp to participating Migratory Story schools in 2019.
- Trekked from Stinson Beach to Crissy Field with 40 Linking Individuals to their Natural Community (LINC) high schoolers, who spent the summer of 2018 doing restoration stewardship in the parks.

**SPECIAL THANKS**

Former Alcatraz inmates, guards, residents, and relatives who gathered at the Rock on August 12 for the last formal reunion of people from the prison era. The living history of the island was embodied in their compelling tales of island life, many of which are still captured on the award-winning Alcatraz Cellhouse Audio Tour.

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**2018–2019 ACCOMPLISHMENTS**

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**2018 AWARDS & HONORS**

**AIA San Francisco** bestows Community Alliance Award on Parks Conservancy for “significant contributions to the improvement of the Bay Area’s built environment”

Greg Moore honored with Silver SPUR Award, recognizing “individuals whose achievements have made San Francisco and the Bay Area a better place to live and work”

Alcatraz Island named top landmark in the United States in Tripadvisor Travelers’ Choice Awards.

Conservancy honored by San Francisco State University with 2018 Community Partnership Award for Excellence in Service Learning.

**COMMUNITY PROGRAMS**

*Transported hundreds of people to the parks via free community shuttles.* Thanks to the Greg Moore Parks For All Fund, people from programs like Hamilton House and Clinica Esperanza gained access to the parks they normally wouldn’t have.

*Connected 433 people to the parks via free library shuttles in conjunction with San Francisco Public Library’s Summer Stride.* In surveys, 93 percent reported positive park experiences they would recommend to a friend.

*Tracked impressive growth of the Park Prescription movement, which encourages physical activity and time spent in nature, via the ParkRx Census.* We found 71 ParkRx programs nationwide, up from eight in 2010, when the Conservancy’s Institute at the Golden Gate started leading ParkRx.

*Inspired change through Art in the Parks programs.* In addition to the Blue Whale exhibit on Crissy Field, launched Future IDs at Alcatraz in early 2019, featuring artwork by and with individuals who have conviction histories, using IDs as a template for hope.

**RESTORATION & CONSERVATION**

*Mapped Marin County vegetation types using aerial imagery.* The Marin County Vegetation Map, to be completed in 2021, will help One Tam partner agencies make key stewardship and planning decisions.

*Worked with One Tam and community partners to adapt the marsh ecosystem and multi-use path at Bothin Marsh to sea level rise.* This project will model how innovative, nature-based techniques can support adaptation here and around the Bay Area.

**SPECIAL THANKS**

Janice and Matt Barger have been incredibly generous supporters of the GGRNA, the Conservancy, and One Tam. Their recent significant gift to One Tam provided the foundational support which we leveraged to secure six-times their gift’s amount from multiple governmental agencies to fully fund the Marin County Vegetation Mapping project. The Bargers’ leadership has brought an important resource to all of the agencies working in Marin and will provide the scientific basis for planning for many years to come.

When Greg Moore stepped down as the Conservancy’s CEO, many people joined together to support a lasting tribute to his leadership. The Trustees and the Evelyn and Walter Haas, Jr. Fund launched the Greg Moore Parks For All Fund. They matched gifts pledged during the 2018 Trails Forever Dinner, with over $1 million raised. The Greg-Moore Fund is making possible the expansion of the Community Park Shuttle program into the spring and fall, allowing hundreds more people to enjoy the parks.

An important Art in the Parks exhibit this year was Future IDs at Alcatraz. The project received an Open Spaces grant from the Kenneth Rainin Foundation. The grant supports nonprofits that partner with artists to create temporary, place-based public art projects that are responsive to issues relevant to communities in San Francisco and Oakland. We are excited to have worked with social practice artist Gregory Sale as he helped translate criminal justice reform efforts into a visual language.
THE GOLDEN GATE NATIONAL PARKS
would not be the same without
the dedication and passion of our
volunteers. From October 1, 2017–
September 30, 2018, more than
350 unique community groups—
park programs, corporate teams,
nonprofits, schools, civic and
faith-based organizations, and
more—generously contributed
their time. On behalf of the
Parks Conservancy, National
Park Service, and Presidio Trust,
WE THANK YOU!

454,409
Hours put in by 24,951 park
volunteers in 2018. That’s
almost 83 years’ worth of
hours, valued at about $11.2
million. Thanks for devoting
your time to our parks!

THANK YOU
VOLUNTEER GROUPS 2018

3Degrees
7 Steps
A.P. Giannini Middle School
AdRoll
Advance English Academy
Aim High
Alannah
AIGA
Alamo Elementary School
Alcatraz Gardens Volunteers
Alcatraz Interpretation and Education Volunteers
Alcatraz Waterbird Docents
Alibaba Group
Alamo Global Investors
American Academy of Ophthalmology
American Eagle Outfitters
American Hiking Society
AmeriCorps
Ameriprise Financial
Apple Inc.
Aquarium of the Bay
Aquatic Ecology Program Volunteers
Argonne Elementary School
Art Illegible de Jourinito
Art in the Parks Volunteers
Arvada United Methodist Church
Aspen
Asperti
Athleta
Axcelis
Bay Area Community Resources
Bay Area Eaters
Bay Area Whirlwind Rowing Association
Bay School of San Francisco
Beach Program Volunteers
Berkeley City College
Berkeley School
Black Point Gardens Volunteers
BlackRock, Inc.
Blue Shield of California
Booking.com
Boston Consulting Group
Boy Scouts of America
Boys Hope Girls Hope
Braze
Bridgewater
Brightmark Energy
Brightworks School
British Consulate General - San Francisco
Buddha’s Light International Association
Bulldogs
Burleighame High School
Burns and McDonnell
Burns and Wilcox
Butler University Bay Area Alumni
Caldo
California Coastal Commission
California College of the Arts
California State Parks
California State University, Chico
Canary Marketing
Capuchino High School
Cedars of Marin
Children’s Day School
Cisco Systems, Inc.
City College of San Francisco
Claremont-Lilienthal College
ClimateWorks Foundation
Cloudflare
Collective Health
College of Marin
College Preparatory School
Convent Elementary School
Convent of the Sacred Heart School
Coronet/Trinity Baptist Church
CP Lab Safety
Credit Karma
Crispy Field Center
Crispy Field Center Volunteers
Outreach and Education, Public Programs, and Administration
Crispy Field Center Youth Programs
Camping at the Presidio (CAP)
Inspiring Young Emerging Leaders (IYEL), Summer Camp Counselors-in-Training, and Urban Trailblazers (UTB)
Cub Scouts of America
Cultural Resources Volunteers: Alcatraz and Marin Headlands (including Concrete Preservation Program)
Cutstock Communications
Daughters of the American Revolution
Deam
Deloitte
Design Volunteers-In-Parcs, Park Photographers, and Headlands Center for the Arts
Disability Parents Network
DocSend
DocuSign
Drew School
Dropbox
Duke Alumni
Eagle Peak Montessori School
Easterlin
ECHO Technology Solutions
Edelman
Edgington
Embarc
Emr Marketing
English Studies Institute
Episem
Equilibrium Capital
Ernst & Young
Essence Global
Ensurance Insurance Services
Facebook
FactSet Research Systems
Faulkner View Elementary School
Fehr and Peers
Fenwick
First United Methodist Church
Flexport
Forbes Media
Fort Baker Stewardship
Fort Mason Visitor Services, Special Park Uses Group (SPUG), and Environmental/Safety Programs Volunteers
Fort Point Interpretation & Education Volunteers
Friends Group

THANK YOU
## Financial Statements

### Statement of Financial Position

**As of September 30, 2018** (with comparative totals for 2017)

<table>
<thead>
<tr>
<th>Assets</th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td>Cash and cash equivalents</td>
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<td>$16,479,274</td>
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<td>Accounts receivable</td>
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<td>Contributions receivable, net</td>
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<td>Inventories</td>
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<td>Prepaid expenses and deposits</td>
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<tr>
<td>Investments</td>
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<tr>
<td>Furniture, fixtures, and equipment, net</td>
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<td>1,621,453</td>
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<tr>
<td>Other assets, net</td>
<td>3,189,280</td>
<td>4,370,054</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>116,411,942</strong></td>
<td><strong>91,113,564</strong></td>
</tr>
</tbody>
</table>

### Liabilities and Net Assets

#### Liabilities

| Accounts payable and accrued liabilities | $3,050,640 | $3,782,457 |
| Accrued payroll-related expenses | 2,952,450 | 2,856,224 |
| Advanced Deposits | 2,044,046 | |
| Agency funds payable | 577,174 | 591,241 |
| Grants payable | 3,304,000 | |
| Deferred revenue | 3,272,032 | 1,259,851 |
| **Total Liabilities** | **11,896,342** | **11,793,773** |

#### Net Assets

**Unrestricted**

| Undesignated | $18,442,274 | $13,917,005 |
| Board-designated | 11,713,854 | 14,726,050 |
| **Total unrestricted net assets** | **30,156,128** | **28,643,055** |

**Temporarily Restricted**

| 47,177,360 | 44,534,524 |
| 6,642,121 | 6,142,212 |
| **Total unrestricted net assets** | **104,515,600** | **98,319,791** |

**Permanently Restricted**

| **116,411,942** | **91,113,564** |

### Total Support to the Parks, 1982–2018: $552 Million

**Financial statements of the Golden Gate National Parks Conservancy are audited on an annual basis. Copies of the complete audited financial statements are available upon request by calling the Parks Conservancy’s Chief Operating Officer at (415) 561-3000.**

### Statement of Activities

**For the year ended September 30, 2018** (with comparative totals for 2017)

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUE</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program revenue</strong></td>
<td><strong>$43,051,358</strong></td>
<td><strong>$43,051,358</strong></td>
</tr>
<tr>
<td><strong>Contributed income</strong></td>
<td>2,794,870</td>
<td>25,781,220</td>
</tr>
<tr>
<td><strong>Special events, net of donor benefits of $197,485</strong></td>
<td>772,950</td>
<td>939,510</td>
</tr>
<tr>
<td><strong>Cooperative agreement reimbursements</strong></td>
<td>5,356,352</td>
<td>5,266,352</td>
</tr>
<tr>
<td><strong>Other income</strong></td>
<td>117,267</td>
<td>190,669</td>
</tr>
<tr>
<td><strong>Net assets released from restrictions</strong></td>
<td>4,179,791</td>
<td>(4,179,791)</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>56,272,588</strong></td>
<td><strong>22,540,939</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program services</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Park interpretation and visitor services</td>
<td>23,971,916</td>
<td>23,971,916</td>
</tr>
<tr>
<td>Park enhancements, restoration, and stewardship</td>
<td>15,499,810</td>
<td>22,848,736</td>
</tr>
<tr>
<td>Youth, volunteer, and community programs</td>
<td>6,340,508</td>
<td>6,016,280</td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td><strong>45,812,234</strong></td>
<td><strong>52,715,739</strong></td>
</tr>
<tr>
<td><strong>Management and general</strong></td>
<td>6,200,498</td>
<td>6,093,390</td>
</tr>
<tr>
<td><strong>Fundraising</strong></td>
<td>3,891,101</td>
<td>3,661,530</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>55,903,833</strong></td>
<td><strong>62,470,659</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CHANGE IN NET ASSETS FROM OPERATIONS</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Endowment and contributed income</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net realized and unrealized gain on investments</strong></td>
<td>720,815</td>
<td>494,317</td>
</tr>
<tr>
<td><strong>Interest and dividend income</strong></td>
<td>338,645</td>
<td>147,480</td>
</tr>
<tr>
<td><strong>Other investment income</strong></td>
<td>84,858</td>
<td>204,596</td>
</tr>
<tr>
<td><strong>Total change in endowment and contributed income, net</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Other expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net Assets, Beginning of Year</strong></td>
<td>28,643,055</td>
<td>44,534,524</td>
</tr>
<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td>30,156,128</td>
<td>98,319,791</td>
</tr>
</tbody>
</table>

**Total Support 2018:** $38,825,978*  
*Support to the parks includes all program service expenses, excluding cost of goods sold and donated services.”
OUR PUBLIC AGENCY PARTNERS

NATIONAL PARK SERVICE
The National Park Service (NPS) is a federal agency within the U.S. Department of the Interior charged with managing the preservation and public use of America’s most significant natural, scenic, historic, and cultural treasures. Established in 1916, the NPS manages 417 sites across the United States, including the Golden Gate National Parks. For more information, call (415) 561-4700 or visit nps.gov/
goga.

GOLDEN GATE BRIDGE, HIGHWAY, AND TRANSPORTATION DISTRICT
Incorporated in 1928 as a special district of the State of California to design, construct, finance, and operate the Golden Gate Bridge, the District today continues to provide safe and reliable operation, maintenance, and enhancement of the Bridge and to provide transportation services, as resources allow, for customers within the U.S. Highway 101 Golden Gate Corridor. SABRINA HERNANDEZ President, Board of Directors DENIS J. MULLIGAN General Manager

ONE TAM
In 2014, four public land agencies (National Park Service, California State Parks, Marin County Parks, and the Marin Municipal Water District) partnered with the Parks Conservancy to form the ONE Tam Initiative, which brings together their resources, talents, and philanthropic efforts to support the stewardship, conservation, and enjoyment of Mt. Tamalpais.

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parksconservancy.org
#parks4all

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Parks Conservancy, National Park Service, and Presidio Trust staff and volunteers PARK ICONS © Michael Schwab Studio

From left, Greg Moore with Presidio Trust CEO Jean Fraser and Golden Gate National Recreation Area General Superintendent Laura Joss. Our partnerships have grown stronger through the years, and our parks have grown stronger for it.

From left, Greg Moore with Presidio Trust CEO Jean Fraser and Golden Gate National Recreation Area General Superintendent Laura Joss. Our partnerships have grown stronger through the years, and our parks have grown stronger for it.